



www.pragma-eu.com

_newsletter!



ESPAÑA
FRANCIA
ITALIA
PORTUGAL
POLSKA
UNITED KINGDOM
ISRAEL
SOUTH AFRICA
BRASIL
CHILE
SWITZERLAND



n°5 – Autumn 2006

coordinator: nathalie facon - PRAGMA - BP 249 - 59002 Lille cedex - France - tel: +33 (0) 3 20 55 62 55 - info@pragma-eu.com - www.pragma-eu.com
This publication is available in French and in English at www.pragma-eu.com

letter from the Chairman



Michel Lacroix
Juristes Associés
du Centre,
Clermont-Ferrand,
France

This time, our newsletter has the colours of Italy, the country that will host our annual conference this October.

140 lawyers and legal advisers are expected at this event. We will meet to discuss matters of shared interest and develop our relationship.

The conference will be also a good opportunity to talk about our strategy of development and to present our results. A lecturer will come to present the fundamental principles of corporate law in China and give us advice to avoid the most frequent errors.

See you in Genoa and meanwhile, enjoy the read! Your comments are welcome.



conference 2006:

see you on 20th, 21st and 22nd October in Genoa!



Genova 2006

Everything is ready to welcome you this October in Genoa and on the Portofino coast for our annual conference.

Many thanks to Mario Fedriani (Studio Fedriani, Arquata Scrivia) and Giorgio Rosso (Studio Rosso, Asti) for their help in the organisation of this event.

schedule of the conference

Saturday 21st October 2006

-10:00am-12:00 : Meeting at Palazzo San Giorgio, Genoa
-12:30-3:00pm: Lunch in Genoa's harbour
- 3:00pm-6:00pm : Guided tour of Genoa
- 9:00pm : Dinner and dance at Hotel Portofino Kulm

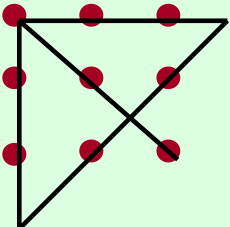
Friday 20th October 2006

-12:30 : Lunch at Hotel Cenobio dei Dogi, Camogli
- 3:00pm-6:00pm : Boat tour of the Portofino Coast
- 9:00pm : dinner and music at Hotel Cenobio dei Dogi, Camogli

Sunday 22nd October 2006

- Breakfast and end

Spring's winner:



Congratulations to **Benjamin Dupré** from Les Juristes Associés du Nord, Pontoise, France, the winner of our competition who correctly answered last issue's question.

In order to go through all the points with four connected straight lines without lifting your pencil, you had to think outside the logical square!

Benjamin and Manuella (winner of April's issue) will get their prize during our conference in Genoa next October.

Autumn's question:

How many language versions does Pragma's website (www.pragma-eu.com) have?

- a) 3 b) 4 c) 5

Please send your answer before 15th October 2006 to: n.facon@pragma-eu.com.

Lots will be drawn to decide the winner in Genoa next October. The winner will be awarded a prize worth 100€!

welcome on board!

They have joined us lately. Welcome!



Emmanuel Flao
JAN
Pontoise, France



J.-François Merienne
BFC
Dijon, France



Kadir Mebarek
JCCA
Paris, France



Lluís Miret
Manubens y As.
Barcelona, Spain



Ludovic Petitrenaud
JAC
Clermont, France



Marie Gasnier
JAO
Nantes, France



Manuela Fernandes
C.Mendes Adv.
Lisboa, Portugal



Mónica Flores
Manubens y As.
Barcelona, Spain



Montse Dalmau
Manubens y As.
Barcelona, Spain



Philippe Passemar
JCCA
Paris, France



Sylvain Favier
JAMP
Toulouse, France



Tânia Pinto
C.Mendes Adv.
Lisboa, Portugal



Thomas Normand
JAN
Lille, France



Vanesa Rubiras
Manubens y As.
Barcelona, Spain

new members

- ITALY: **STUDIO ROSSI-GEROSA**, Lecco

contact: Enrico Rossi, enrico.rossi@rg-studio.com

- ITALY: **STUDIO MARIO NOVARA**, Seregno

contact: Mario Carlo Novara, dott.mario@studionovara.it

- SWITZERLAND: International Tax Matters: **ORIENTA Sagl**, Lugano

contact: Gilbero Gelosa, g.gelosa@interconsulting.mi.it

contact: Stefano Graidì, stefano.graidì@tstax.net

Xavier Bassas
Manubens y As.
Barcelona, Spain



Annual meeting in London



Our Ordinary General Meeting 2006 took place in London on 28th April 2006 at Reform Club.

We thank the people who attended for their presence and for their cooperation in all our projects of development.

From left: L.Diatta, JF.Hirtz (behind), Y.Uzdin, G.Cuevas, H.Sullivan, JP.Bourden, C.Schlub, A.Blanco, G.Gelosa, C.Gilbert, C.Manubens, C.Carria Mendes, P.Speca, S.Sanchez, G.Wolton, M.Lacroix, M.Fedriani, M.Ackerman and D.Green.

new address

Samuel Guyot, who was lawyer at Les Juristes Associés du Nord, Pontoise, France, has joined Les Juristes Associés de l'Ouest in Rennes, France



The office of Nîmes, France has moved to new premises :

Soginim – Juristes Associés

47, bd Gambetta – BP 97200 - 30912 NIMES Cedex2 - FR
Tel: +33 4 66 68 77 00 - Fax: +33 4 66 68 77 01
soginim.avocats@pragma-fr.com
www.pragma-fr.com

Greg Wolton (Gersten & Nixon Solicitors, London, UK) has joined the Board of Directors of Pragma.



From left: Michel Lacroix, Greg Wolton, Cecilia Carria Mendes, Gilberto Gelosa, Carlos Manubens.

French students in Brasil



Last Spring, the office GrowAssociates in Sao Paulo, Brasil, welcomed for a short visit the students of a lawyer of Jean-Claude Coulon Associés, Paris, France, who is also teacher at ESCP, Paris.

the day I ran...



... my first marathon



by Gustavo Cuevas
Cuevas Abogados, Chile

I ran my first marathon in April 2004, on a fine but cold day of Spring. I was in Paris, a town that gives me special feelings and in which I spent part of my life. That time, I had gone to Paris not for a conference nor for a business trip. There I was in front of the "Arc de Triomphe" in "Place de l'Etoile", in sports gear. I was ready to start my first marathon, full of doubts and full of hopes. Was I well prepared? Would I be able to run 42.195 km ? It was no longer important. The city of lights was closed to traffic to allow me to run... At least, I would make the most of the walk.

I ran the first 10 km along Champs-Élysées and Rivoli street easily. I was feeling in a perfect shape, I could keep on running. During the next 10 km, across the Vincennes forest, I was feeling alright and I could make the most of nature. The third 10 kms along the Seine river banks, the offices of the Chancellery of the Exchequer and towards the "Bois de Boulogne" gave me the opportunity to make the most of the landscapes and the music bands that were playing along the streets. I was feeling good.

I was only thinking about the arrival line and eating a big piece of meat

After these 30 km, in front of the Eiffel Tower, on the way to "Bois de Boulogne", my physical shape started to worsen. The only resource I had was my will, but I kept running; in my mind, I was only thinking about reaching the arrival line and eating a big piece of meat.

The last 4 km were the most difficult. My body was aching, I was not able to appreciate the landscape anymore. The only thing that kept me going was the fact that less than 10% of the race still remained, but these km were the toughest, with no more energy and pain sweeping across one's body. Suddenly, I saw a runner disguised as a clown. I thought I should overtake him and that gave me new strength... I did not manage but I ended the race victoriously at the "Arc de Triomphe".

I ran my first marathon in a very good time, better than what I had expected and in Paris. The 13000 km-trip from Chile was really worth it, to run my first marathon in the most beautiful town in the world.

Have you ever met somebody famous? Have you ever lived an unforgettable experience? Please send your article by e-mail to: n.facon@pragma-eu.com



Juliano Carillo, Sara Sanchez, Gabriela Diaz
GrowAssociates
Sao Paulo, Brasil

the secret weapon of the Italian

At last we know why Italy was so successful... He was there! Bravo Gilberto!



Gilberto Gelosa
Interconsulting, Milan

spitting image

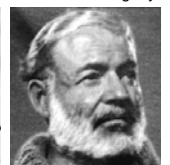
Greg Wolton, the new Director of Pragma's Board of Directors, is our victim this month. Many thanks to him!

It was too hard to decide who he looks like most, so we let you decide...

Ernest Hemingway



Greg Wolton
Gersten & Nixon
London,
United Kingdom



Sean Connery



Greg Wolton
Gersten & Nixon
London,
United Kingdom

